



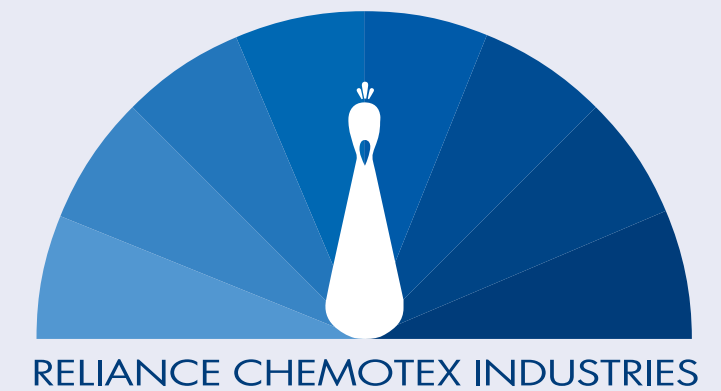
RELIANCE CHEMOTEX INDUSTRIES

September 2021

RELIANCE CHEMOTEX INDUSTRIES LIMITED

INVESTOR PRESENTATION

Safe Harbour



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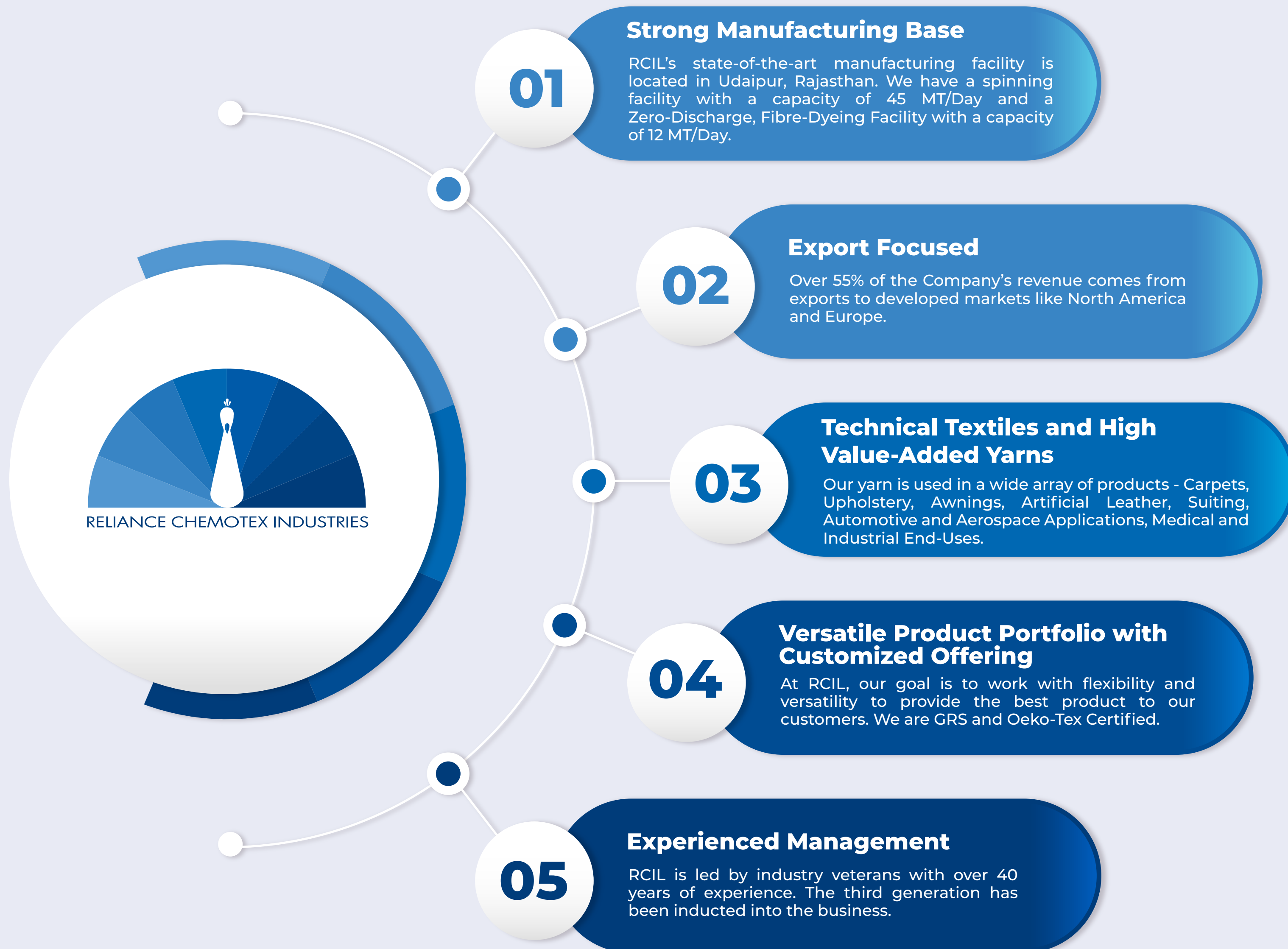
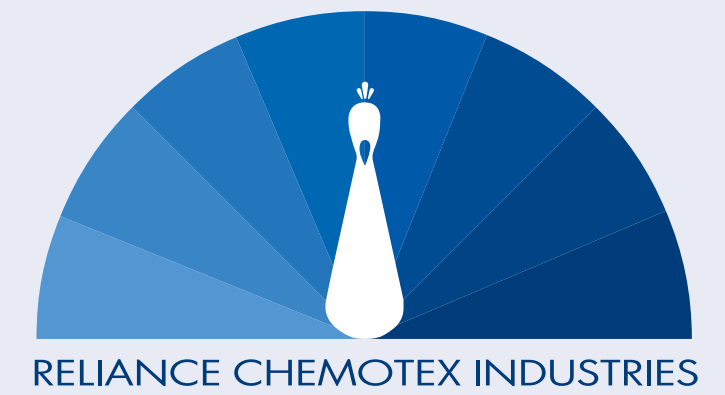
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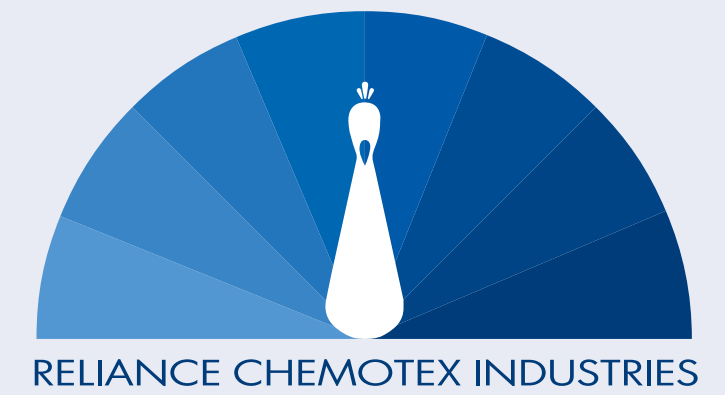
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RCIL : A Leading Synthetic Yarn Manufacturer



Our Competitive Edge



Quality

At RCIL, we are all united in our relentless pursuit of quality. This is made possible by our years of industry experience, our state-of-the-art manufacturing and a change-oriented work culture which focuses on lean ideologies and continuous improvement.



Customer Centricity

We have forged meaningful relationships with key customers built on the solid foundation of Quality, Mutual Learning, Respect and Trust.



Consistency

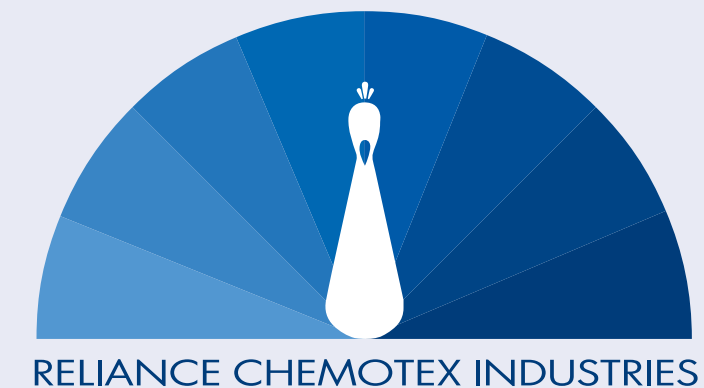
We have been consistently delivering yarns that are the products of choice in the most demanding applications across an imposing breadth of textile-related industries around the world.



Unique Approach to Research and Product Development

Our strong Research and Development efforts together with our uncharacteristically close collaborations with our customers helps us to create, develop, fine-tune and streamline products, and in many cases, even our customer's subsequent processes.

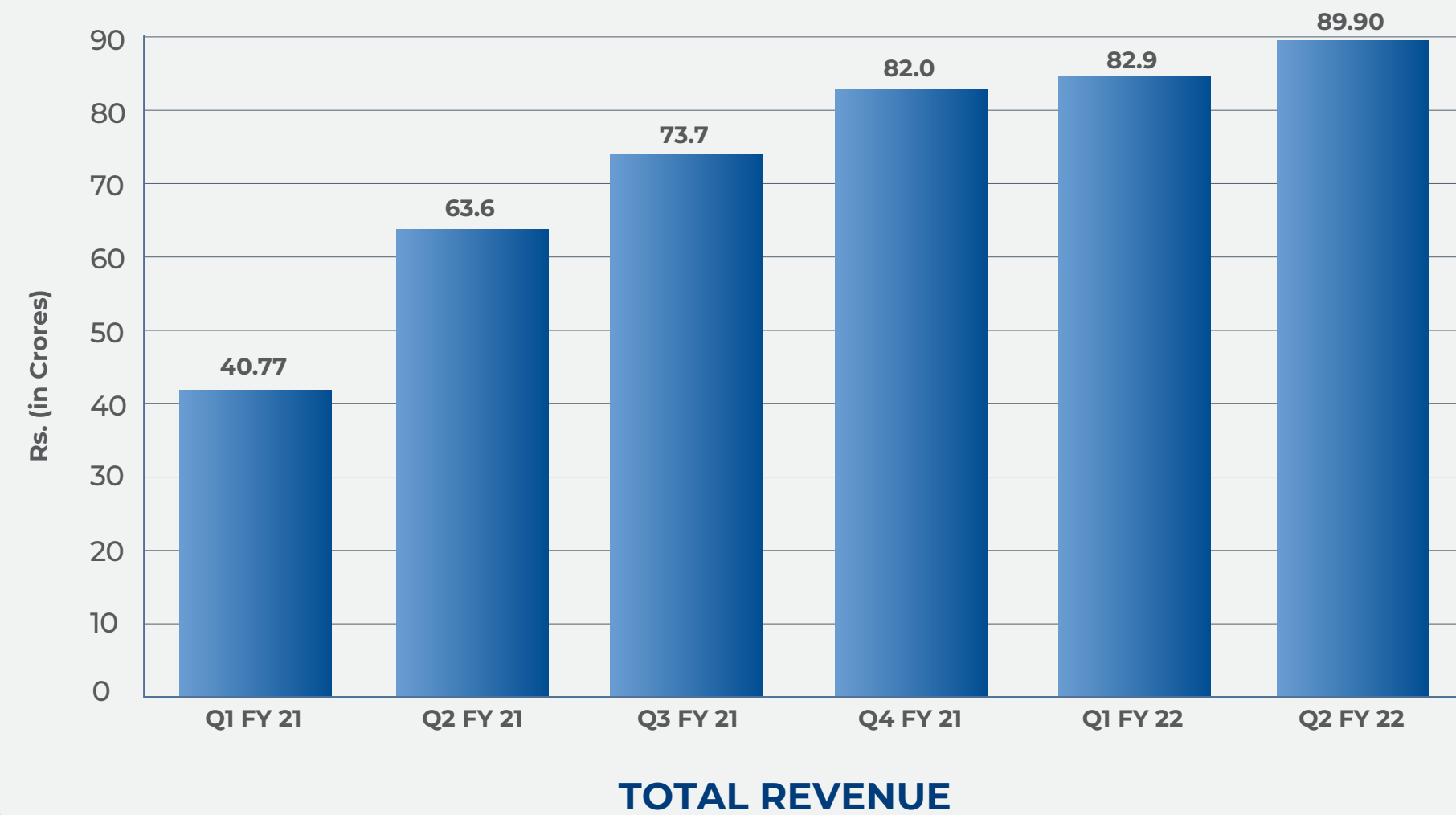
Quarterly Highlights



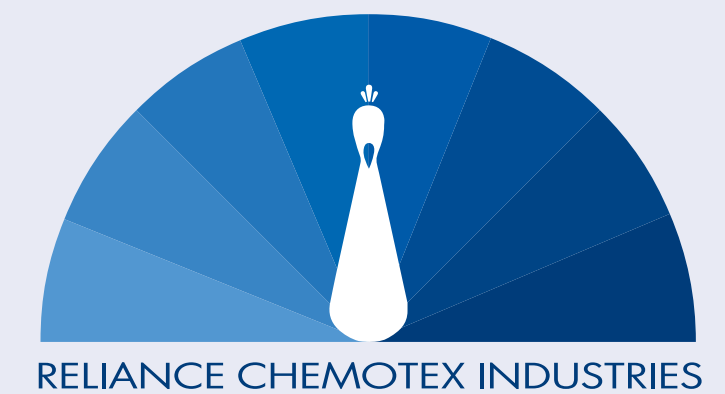
Q2 FY22



Q2FY22 Financial Highlights

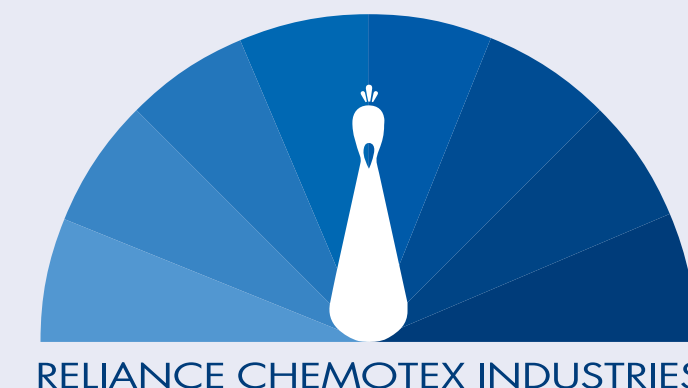


Profit & Loss Statement – Quarterly



Rs. Crores	H1FY22	Q2FY22	Q1FY22	FY21	H1FY21	Q2FY21
Net Revenue	171.40	88.98	82.42	255.62	101.59	62.44
Other Income	1.43	0.92	0.51	4.49	2.82	1.20
Total Revenue	172.83	89.90	82.93	260.11	104.41	63.64
Direct Expenses	86.54	44.66	41.88	123.67	51.78	32.68
Employee Expenses	21.67	11.18	10.49	42.35	18.51	10.57
Power & Fuel	15.46	7.99	7.47	29.70	13.78	7.65
Other Expenses	28.66	14.89	13.77	36.79	13.63	8.30
EBITDA	20.50	11.18	9.32	27.60	6.71	4.44
EBITDA Margin	11.86%	12.44%	11.24%	10.61%	6.43%	6.98%
Depreciation	4.17	2.28	1.89	7.59	3.69	1.87
Finance Costs	5.33	2.63	2.70	9.64	4.38	2.35
PBT	11.00	6.27	4.73	10.37	(1.36)	0.22
PBT Margin	6.36%	6.97%	5.70%	3.99%	N.A.	0.35%
Tax	3.54	1.87	1.67	3.44	0.02	0.16
PAT	7.46	4.40	3.06	6.93	(1.38)	0.06
PAT Margin	4.32%	4.89%	3.69%	2.66%	N.A.	0.00
Other Comprehensive Income (net of tax)	0.04	0.02	0.02	0.08	0.06	0.03
Total Comprehensive Income for the Period	7.50	4.42	3.08	7.01	(1.32)	0.09

Balance Sheet



Rs. Crores	Sept-21	Mar-21	Sept-20
Shareholders Fund	110.38	104.39	96.05
Share Capital	7.56	7.56	7.56
Other Equity	102.82	96.83	88.49
Non-Current Liabilities	78.09	55.74	52.49
Financial liabilities			
Borrowings	52.70	33.86	32.39
Other financial liabilities	2.92	1.00	0.71
Provisions	0.45	0.45	0.62
Deferred tax liabilities (net)	22.02	20.43	18.78
Current Liabilities	131.34	102.52	94.13
Financial liabilities			
Borrowings	78.38	53.44	19.23
Trade payables	28.32	19.74	46.75
Other financial liabilities	21.17	24.07	20.55
Other current liabilities	2.27	4.48	6.69
Provisions	1.20	0.79	0.91
TOTAL EQUITY & LIABILITIES	319.81	262.65	242.67

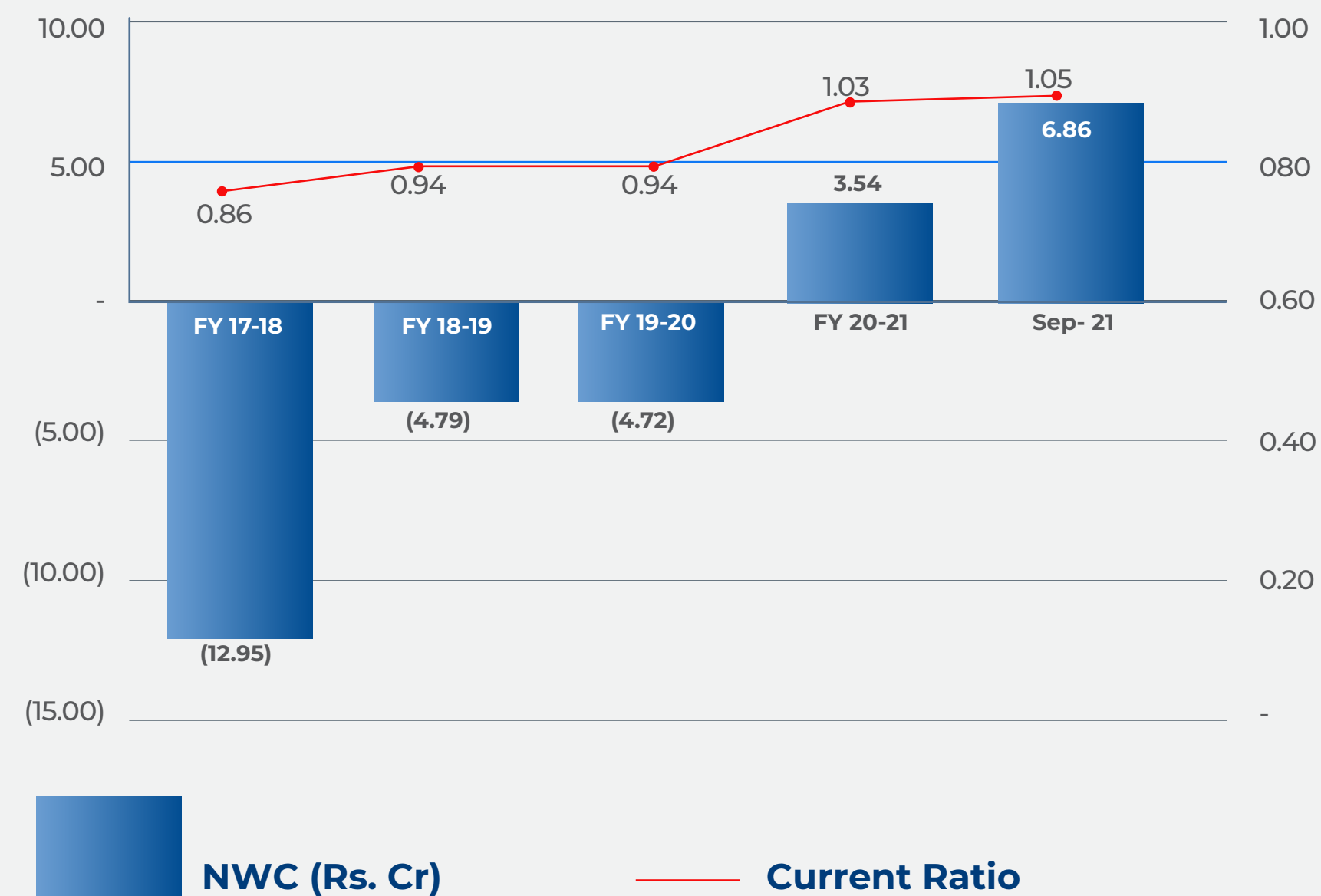
Rs. Crores	Sept-21	Mar-21	Sept-20
Non-Current Assets	181.61	156.58	151.96
Property, plant and equipment	129.55	108.83	107.31
Capital Work In Progress	2.37	1.31	0.00
Investment – Property	2.05	2.07	2.09
Other intangible assets	0.06	0.04	0.06
Right of use assets	40.62	37.3	37.99
Financial assets			
Loan (Deposit)	4.74	4.60	4.51
Other financial assets	2.22	2.43	0.00
Current Assets	138.20	106.07	90.71
Inventories	45.06	46.67	35.05
Financial assets			
Investments	0.10	0.10	0.00
Trade receivables	10.72	10.62	10.95
Cash and cash equivalents	0.08	0.32	0.12
Bank balances	60.67	32.56	18.42
Other financial assets	8.02	5.64	4.53
Current Tax Assets (Net)	0.11	0.94	0.95
Other current assets	13.44	9.22	20.69
TOTAL ASSETS	319.81	262.65	242.67

Strong Balance Sheet: Low Net-Debt



- The effective cost of the Company's Long-Term Debt is approximately 2%
- The Company has consistently been paying Dividend over the last two decades.

Strong Balance Sheet: Efficiently-Managed Working Capital

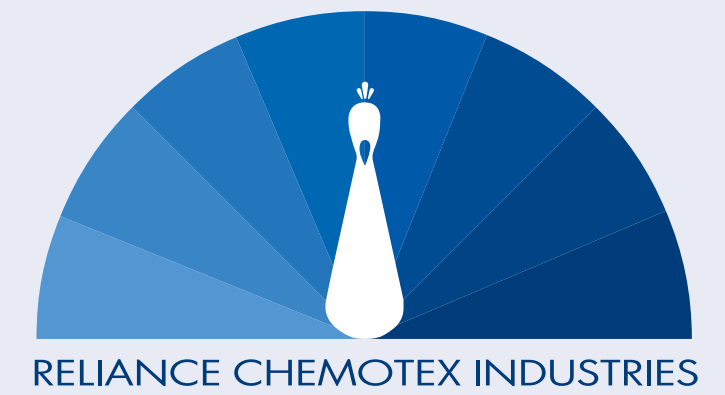


- The Company has decreased its Debtor Days and Inventory Holding Days to further reduce its working capital cycle.



RCIL Surging Ahead on Strong Tailwinds

Focus on Export and our Global Reach



- We export more than 55% of our production around the globe.
- In the prevailing global scenario, many large buyers are trying to reduce the dependence on China. This "China +1" approach provides us with a great opportunity to further penetrate the export market and become an integral part of established value chains.

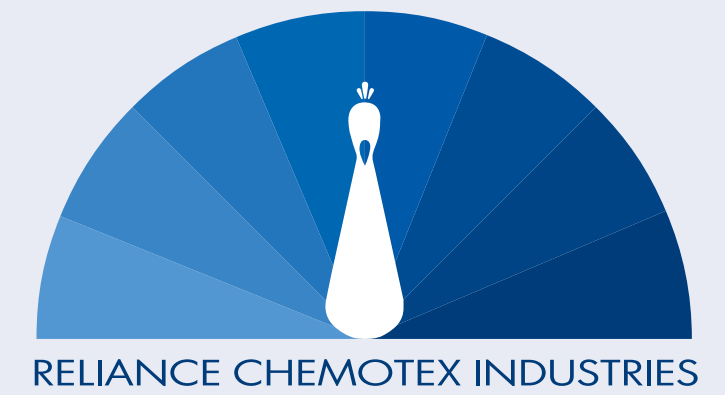


Proposed Expansion

- The Company is evaluating plans to expand its manufacturing capacity by 6,240 spindles with a focus on technical textiles and other value-added products.
- The Company has enhanced its Solar Power Capacity to 1.4 MW. It endeavors to scale this up to 3.5 MW.
- These initiatives will increase operational efficiencies, reduce operating costs, improve profitability and further increase the flexibility of the company's manufacturing capabilities.



Led by Industry Veterans and an Experienced Management Team



Mr. S. L. Shroff
Chairman Emeritus

A first generation entrepreneur, Mr. SL Shroff began his business career as a stock broker in 1950s and established business interests in textiles in 1960s with the export of jute fibre to United States and over the decades diversified into yarn, fabric, readymade garments and home textiles. He established RCIL in 1977.



Mr. Sanjiv Shroff
Managing Director

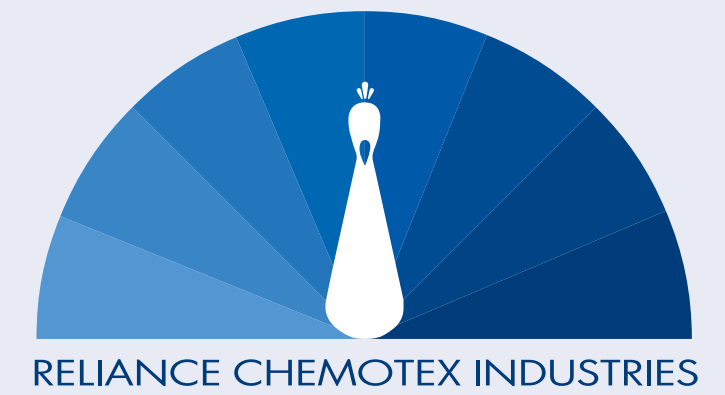
A Bachelor of Science in Chemistry (Honours) from Kolkata University, Sanjiv has been the Managing Director of the Company since 1988. His thorough operational expertise, industry insight and uncompromising value system have moulded Reliance Chemotex Industries Limited into the widely-respected organisation it is today.



Mr. Rahul Shroff
Executive Director

An SB and MEng from MIT, USA, Rahul joined the company in 2010 and has been instrumental in streamlining the company's manufacturing processes with a focus on lean ideologies and the Toyota Production System. He has spearheaded the company's export sales and its diversification into technical, industrial and medical textiles.

Led by Industry Veterans and an Experienced Management Team



Mr. Ameya Shroff
Executive Director

An SB and MEng from MIT, USA, Ameya joined the company in 2013 and has spearheaded the company's Financial Management, MIS and strategic cost-reduction efforts. He has focussed on research and development, on expanding the company's value-added product offering and has revitalised sales in the domestic market.



Mr. Chandrasekaran Rajagopalan
Chief Financial Officer

A Chartered Accountant and Company Secretary, he has more than 30 years of experience in various management positions in Finance and Accounts. In his past role, he was instrumental in the turnaround of IG Petrochemicals Ltd..



RELIANCE CHEMOTEX INDUSTRIES

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